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JINGNAN (CECILIA) CHEN

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PERSONAL

Chinese Citizen
US Permanent Resident

EDUCATION

Degree	Field	Institution	Year
Ph.D.	Economics	George Mason University (GMU)	2014
M.A	Economics	George Mason University (GMU)	2011
B.S	Finance	Shanghai Jiao Tong University (SJTU)	2008

EMPLOYMENT

2014 - Lecturer (Assistant Professor), Economics Department, University of Exeter
2008 - 2014 Research Assistant for Professor Daniel Houser, ICES, GMU

RESEARCH FIELDS

Behavioral Game Theory, Applied Microeconomics, Experimental Economics, Behavioral Economics, Field Experiment

JOURNAL PUBLICATIONS

2012 “Non-Human Primate Studies Inform the Foundation of Fair and Just Human Institutions”, with Daniel Houser. *Social Justice Research*, 25:3, 277-297.

BOOK CHAPTERS

2014 “Ethics and Advances in Economic Science: The Role of Two Norms”, with Angelina Christie and Daniel Houser, in George DeMartino and Deirdre McCloskey (Eds), *Handbook on Professional Economic Ethics: Views from the Economics Profession and Beyond*, Oxford University Press.

WORKING PAPERS

“Promises and Lies: Can Observers Detect Deception”, with Daniel Houser(Under review).

“Broken Contracts and Hidden Partnerships: Theory and Experiment”, With Daniel Houser.

“Beware of Popular Kids Bearing Gifts - A Framed Field Experiment”, with Daniel Houser, Natalia Montinari and Marco Piovesan. (Under review)

WORK IN PROGRESS

“Let’s Talk Money: The Effect of Money on Trustworthiness”, with Daniel Houser.

“Parental Investment In Children: Theory and Experiment”, with Daniel Houser.

“Experiments On Money, Leverage and Deviations From The Law of One Price”, with Marco Cipriani, Daniel Houser and Ana Fostel.

TEACHING

Fall 2014	Economics for Management Statistics and Econometrics	University of Exeter
Summer 2012	Principles of Macroeconomics	George Mason University
Summer 2011	ICES High School Workshop	George Mason University
Summer 2007	Introduction To Economics	SJTU

GRANTS, HONORS AND AWARDS

2008 - 2014	Pre-doctoral Scholar, International Foundation for Research in Experimental Economics (IFREE)
2013	Osher Lifelong Learning Institute Scholarship
2013	Southern Economic Association (SEA) Graduate Student Award
2012	The Association of Private Enterprise Education (APEE) Young Scholar Award
2010	ICES Graduate Student Summer Research Fellowship
2009	ICES Graduate Student Summer Research Fellowship
2005 - 2007	Academic Excellence Scholarship (Top 5%), SJTU

CONFERENCE AND SEMINAR PRESENTATIONS

2015

- 2015 Annual Conference of the Royal Economic Society, Manchester, UK (Scheduled)

2014

- Brownbag seminar & internal seminar, University of Exeter
- University of Southern California
- California State University, San Marcos

2013

- Southern Economic Association Conference, Tampa, USA.

- North American Economic Science Association Conference, Santa Cruz, USA.
- ICES End of Year Conference, Arlington, USA.

2012

- Deception, Incentives and Behavior Conference, UCSD, San Diego, USA.
- North American Economic Science Association Conference, Tucson, USA.
- Research Workshop: Mainz Workshop in Behavioral Economics, Mainz, Germany.
- International Economic Science Association Conference, New York, USA.

2011

- Association of Private Enterprise Education (APEE) Conference, Las Vegas, USA

PROFESSIONAL ACTIVITIES

Referee for: European Economic Review, Management Science, Journal of Neuroscience, Psychology and Economics, Journal of Behavioral and Experimental Economics

LANGUAGE

English (Fluent), Mandarin Chinese (Native)

COMPUTER SKILLS

STATA, Z-Tree, LaTeX, Matlab

OTHER ACTIVITIES

Accomplished Hulusi player and performer ([Hulusi](#) is a traditional free reed Chinese instrument with a clarinet-like sound, popular in Yunnan Province where I am from).

REFERENCES

[Daniel Houser](#)

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for Economic Science (ICES)
& Department of Economics
George Mason University
(703)993-4856
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[Kevin McCabe](#)

Center for the Study
of Neuroeconomics (CSN)
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[Mary Rigdon](#)

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